

# Stepping Stones Rejections

## Stepping Stones – round 3

### Summary of Rejected Applications

Ref Purpose Organisation		Reason for Rejection	Amount Requested	Grants Officer & Area
<b><u>Stepping Stones</u></b>				
13574 Bikeworks CIC	To implement a pilot to test the feasibility of securing social investment through a franchise model, to grow our highly successful inclusive cycling programme.	The organisation wishes to build on its well-regarded All Ability cycling clubs through a franchise model. The panel was concerned by the high capital costs not only of the pilot but also the subsequent franchise operations and questioned if this was realistic. In discussion with the applicant it became clear that Bikeworks was not considering social investment for itself, but rather for franchise holders. As such the panel concluded that the proposed work fell outside the aims of the Stepping Stones Fund.	£50,000	Tim Wilson Tower Hamlets
13600 Business Launchpad	To pilot a youth-led social business model in order to generate additional revenue for the charity.	A well-regarded youth enterprise incubator in South London. The proposal was for development of four youth-led business ventures, based on income projections which the panel considered to be unrealistic. The panel did not believe that the enterprise activities would be suitable for social investment at the end of the proposed work, and that if Business Launchpad wished to re-submit its ideas at a future round it should focus on its plans for co-working space with particular attention to how the model might be replicated elsewhere.	£48,768	Tim Wilson Wandsworth

<b>Ref &amp; Organisation</b>	<b>Purpose</b>	<b>Reason for Rejection</b>	<b>Amount Requested</b>	<b>Grants Officer &amp; Area</b>
13581 Hackney Community Law Centre	To develop, launch and evaluate a pilot app to help trusted people to help others in need to find the best advice provider for them	At the end of the 18 month period, the charity would have developed an app, however the proposal was not testing the commercial viability of the product, nor was it exploring what interest there would be from investors. They has also made assumptions that they would be able to sell the app to 10 local authorities, but had not tested this assumption.	£49,112	Sandra Jones Hackney
13597 London Play	The children's charity London Play wants set up a playground design trading arm to generate non-ringfenced income	Your assessors felt that the current skills and expertise available to the organisation in-house were not sufficient to deliver the proposed model.	£40,000	Shegufta Rahman Islington
13625 New Choices for Youth	To create necessary structures to deliver NVQ training to marginalised young people, leading to competing for large payment by results contracts that require social investment.	A youth organisation with a long history of delivering training and programmes for young people. The proposal submitted looked to develop the organisations capacity to deliver NVQs and be contract ready. The proposal was overly ambitious and it was not clear that all of the milestones could be achieved in the proposed timeframe.	£1	Jack Joslin Newham
13586 PAC-UK	Building capacity for developing and managing new income sources and formats as a means to achieve greater impact.	A leading charity with strong reputation in the adoption services sector. The proposal they submitted is a general capacity building bid focusing on contract-readiness; it did not present sufficient evidence on about the need and role for social investment in the future.	£63,500	Eva Varga Camden
13607 School of Hard Knocks	To trial a new, more targeted type of employability provision, which would widen our scope to win new contracts and social investment.	A young ambitious organisation with an innovative methodology that was judged too early stage for social investment. A core grant from grant funders could be more appropriate at this stage to consolidate their business model.	£39,397	Eva Varga Hackney

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13608 Streets of Growth	To develop Turning the Tables (TtT) into a self-sustaining Social Enterprise providing a practical solution to youth unemployment, disengagement and regeneration challenges in East London.	Following a successful stage one application, the organisation was invited to submit a more detailed proposal ahead of panel review. No further information was received by the Trust by the deadline, and the application is therefore recommended for rejection.	£49,413	Tim Wilson Tower Hamlets
13614 The Access Project	To employ a School and Business Partnerships Manager who will significantly increase our charitable contracted income by expanding our school partner network	The panel was impressed by the quality of the organisation's presentation and its clarity on plans for development. The current model is grant-dependent, and delivered at cost to the target schools. In discussion with Access it became clear the organisation would only consider social investment if an opportunity for a social mobility impact bond emerged. In the panel's view this was currently unlikely and that the funds requested through Stepping Stones would not prepare the organisation for any form of social investment.	£50,000	Tim Wilson City
13615 The Albany	Funding to market-test, launch and sell, a suite of business services aimed at the Cultural and Creative Industries.	A well-established arts organisation delivering a wide range of cultural programmes in South East London. This proposal was to set up a trading subsidiary that would develop the Albany's consultancy service. It did not present sufficient evidence about the role of social investment or fit within the scope of the piloting outcomes strand.	£1	JXJ Lewisham
<i>Total Stepping Stones (10 items)</i>			£340,192	
<b>Grand Totals (10 items)</b>			<b>£340,192</b>	